

Your path to profitability.

CCE Equine is a program of Cornell Cooperative Extension of Saratoga County, made possible by a grant from New York Farm Viability and the Saratoga County Board of Supervisors.



CCE EQUINE
Cornell Cooperative Extension
Saratoga County
50 West High Street
Ballston Spa, NY 12020

Phone: 518-885-8995
Fax: 518-885-9078

CCE 
EQUINE

Linking the equine agricultural industry with the trusted resources of Cornell University Cooperative Extension.

- **Business Planning**
- **Farm Visits**
- **Educational Seminars**
- **Equine Business Service Directory**
- **Marketing**
- **Soil Testing**

For more information visit www.cceequine.org

2008
**Equine Business
Service Directory**

Brought to you by

CCE 
EQUINE

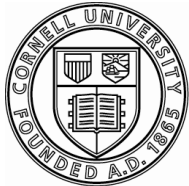
your path to profitability

www.cceequine.org

A listing of businesses serving the
Equine Industry in the greater Saratoga
and Washington County areas .



is a program of



**Cornell University
Cooperative Extension
Saratoga County**

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**NY farm viability
INSTITUTE**

*and the Saratoga County
Board of Supervisors*

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Business Information - please print

Business Name _____

Owner Name _____

Address _____

Type of Business _____

Phone number _____

Fax number _____

Website _____

Email _____

Please describe your business

Hours of operation _____

All advertisements must be camera ready.

Payment, Ad and Logo due by March 11, 2009.

Email ad and logo to dmt11@cornell.edu or mail a clear scan able hard copy.

Please fill out both sides of this form, clip and mail with a check made out to
CCE Equine to:

CCE Equine
Cornell Cooperative Extension of Saratoga County
50 West High Street
Ballston Spa, NY 12020

Thank you for your contribution!

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Nevertheless, changes occur constantly and human errors are possible.
Cornell Cooperative Extension provides Equal Program and Employment Opportunities.
No endorsement of products is implied.*

ACCOUNTING & TAX SERVICES

Bookkeeping Plus

Lynne Shuart
P.O. Box 4005
Clifton Park, NY 12065

Phone: 518-514-8151
bookkeeping.plus@yahoo.com

Bookkeeping service designed for the small business. Offering set up, management, and training of computerized accounting systems including: *Quickbooks, Peachtree, and Quicken*. Option of on-site or off-site services: including all aspects of bookkeeping. Year end tax prep for CPA.

Hours: by appointment

AGRICULTURAL LENDING AND BANKS

First Pioneer Farm Credit, ACA

394 State Route 29
Greenwich, NY 12834

Phone: 1-800-234-0269
or 518-692-0269
Fax: 518-692-0291
Greenwich.ny@firstpioneer.com
www.firstpioneer.com

First Pioneer Farm Credit is a member owned cooperative and financial lending institution. Farm Credit provides loans, leases, and a full array of financial services including tax preparation, record-keeping, and appraisals to area farmers and farm related businesses. Focused on superior customer service and working with members as a partner in their business, First Pioneer Farm Credit is a leader in Northeast agriculture and is committed to supporting agricultural endeavors.

Hours: Mon.-Fri. 8 AM to 5 PM

Saratoga National Bank & Trust Company

171 South Broadway
Saratoga Springs, NY 12866

Phone: 518-583-3114
www.saratoganational.com

Saratoga National is a full service community bank serving all of Saratoga County. In addition to loans and deposits, they offer investments, trust service, and insurance.

Hours: Mon.-Thurs. 8 AM to 6 PM, Fri. 8 AM to 7 PM,
Sat. 8 AM to 1 PM

Be included in the next **Equine Business Service Directory**
for the greater Saratoga and Washington Counties *and the*
2009 Saratoga Horse Symposium (April 18/19)

If you would like your business to be included in the next issue of the Directory, please fill out the following information and send to the address on the back.

\$1,000

Platinum Sponsor

Includes: Corporate Sponsorship for the 2009 Saratoga Horse Symposium, full page (5.5 x 8.5) advertisement in the Symposium Program and 2009 Equine Directory, Name a Class! Choice of workshop/class to be named after your business, Booth space at event, Banner to be displayed at event, Information on your business to be included in 300+ goody bags, Listing on first page of Symposium Program with your business logo as Platinum Sponsor, Website link and your business description on CCE Equine website, Listing in the 2009 Equine Directory, Recognized in the CCE Equine E-Newsletter as Platinum Sponsor (2,000+ recipients) in all e-mailings relating to Symposium and 6 tickets to the Horse Symposium 2009.

\$500

Gold Medal Sponsor

Includes: Corporate Sponsorship for the 2009 Saratoga Horse Symposium, 1/2 page (4.25 x 5.5) advertisement in the Symposium Program and 2009 Equine directory, Booth space at event, Information on your business to be included in 300+ goody bags, Listing on first page of Symposium Program with your business logo as Gold Medal Sponsor, Website link and your business description on CCE Equine website, Recognized in the CCE Equine E-Newsletter as a Gold Medal Sponsor (2,000+ recipients) in all e-mailings relating to Symposium and 4 tickets to Horse Symposium 2009.

\$250

Silver Medal Sponsor

Includes: Corporate Sponsorship for the 2009 Saratoga Horse Symposium 1/4 page (2.75 x 4.25) advertisement in Symposium Program and 2009 Equine Directory, Booth space at event, Banner to be displayed at Symposium, Information on your business to be included in 300+ goody bags. Business listing with logo as Silver Medal Sponsor in Symposium Program, Website link and your business description on CCE Equine website, Recognized in the CCE Equine E-Newsletter as Silver Medal Sponsor (2,000+ recipients) in all e-mailings relating to Symposium and 2 tickets to Horse Symposium 2009.

\$100

Bronze Medal Sponsor

Includes: Corporate Sponsorship for the 2009 Saratoga Horse Symposium, Information on your business to be included in 300+ goody bags, Business Listing in Symposium Program and 2009 Equine Directory, Website link and your business description on CCE Equine website, Recognized in the CCE Equine E-Newsletter as Bronze Medal Sponsor (2,000+ recipients) in all e-mailings relating to Symposium.

\$50

Includes: Listing on CCE Equine website and listing in 2009 Equine Directory

Please include my business listing at the free level.

Granville Veterinary Service, PC

Large Animal

9016 State Route 22
PO Box 60
Granville, NY 12832

Phone: 518-642-1676
Fax: 518-642-1685

Hours: Mon.-Fri. 7 AM to 5 PM, Sat. 8 AM to 12 PM
Emergency care available 24 hours a day

Mandak Veterinary Services

Teddy Smith-Vallone, DVM
67 Middleline Road
Ballston Spa, NY 12020

Phone: 518-885-7773

Mixed animal veterinary care-mobile services, hospital facilities available for small and large animals.

Hours: Mon.- Fri. 9 AM to 5 PM
Emergency care available 24 hours a day

Saratoga Equine Veterinary Service, PC

Harold G. Barnes, DVM
63 Henning Road
Saratoga Springs, NY 12866

Phone: 518-583-7273
Fax: 518-583-4388
www.saratogaequine.com

Medical and surgical referral hospital with full ambulatory service for horses in the Saratoga Springs region.

Hours: Mon. - Fri. 8 AM to 5 PM (October - June)
Mon. - Sat. 9 AM to 5 PM (July - September)
24 hour emergency service available by calling 518-349-0481

Upstate Equine Medical Center

Steven Sedrish
362 Rugg Road
Schuylerville, NY 12871

Phone: 518-695-3744
Fax: 518-695-3465
upstateequine@aol.com

A multi-veterinarian practice offering 24/7 service in the Saratoga area. Reproduction, surgery and performance horse care are stressed at this practice which is available for both primary care and veterinary referrals.

Hours: 24 hours a day

AGRICULTURAL ORGANIZATIONS

Saratoga County Agricultural Promotion Committee

Paula Schafer
Saratoga County
Cornell University Cooperative Extension
50 West High St.
Ballston Spa, NY 12020

Phone: 518-885-8995
Fax: 518-885-9078
www.saratogafarms.com

Recognizing the important role farmers themselves can play in developing plans and strategies to strengthen the viability of local farms, the mission of the committee is to foster a cooperative approach to ag promotion, to demonstrate to the public the importance of and positive contributions of agriculture in the community, and to determine and implement various activities, programs and strategies intended to promote the farming industry. The primary focus of this committee remains organizing the annual *Saratoga County Presents 'Sundae on the Farm'* tour held each year on a Sunday in June. These fundraising efforts enable the committee to support other agricultural awareness efforts throughout the year.

Eastern New York Farm Bureau Regional Office

P.O. Box 370
173 Main St.
Salem, NY 12865

Phone: toll free 1-866-995-7300
Fax: 518-854-7368
eny@nyfb.org
www.nyfb.org

Farm Bureau is a non-governmental, volunteer organization financed and controlled by families for the purpose of solving economic and public policy issues challenging the agriculture industry. Its "grass roots" policy development process continues to ensure that the organization represents the majority position of its membership. Policy development begins at the county level with problem identification and culminates at the New York Farm Bureau Annual Meeting with a resolution addressing issues.

Hours: Mon. Tues. & Wed. 7:30 a.m. to 3:30 p.m.

Saratoga County Farm Bureau

Jeremy Knight, President
323 Goode St.
Burnt Hills, NY 12027

www.nyfb.org/saratoga

CPA, CFA, and Realtor. Specializing in equine properties and land, special real estate searches and first time buyers and sellers.

Roohan Realty

Tom Roohan
519 Broadway
Saratoga Springs, NY 12866

Phone: 518-587-4500
Fax: 518-587-4509
troohan@roohanrealty.com
info@roohanrealty.com
www.roohanrealty.com

Full service real estate company with over 50 licensed professionals specializing in residential, commercial services, vacant land, and equine properties. Serving the Saratoga community since 1969. Their goal is to provide easy access to the real estate market in Saratoga Springs and surrounding areas.

Hours: Mon.-Fri. 8 AM to 6 PM, Sat. 9 AM to 5 PM,
Sun. 11 AM to 3 PM

The Scott Varley Group Real Estate, Realty USA

Scott Varley
28 Division Street
Saratoga Springs, NY 12866

Phone: 518-583-7268
Fax: 518-583-8900
info@scottvarley.com
www.scottvarley.com

Offering a full team of experienced real estate agents to assist you, whether you are buying or selling in Saratoga Springs, Wilton, or the Capital Region.

THOROUGHBRED ADOPTION PROGRAM

Finger Lakes Thoroughbred Adoption Program (FLTAP) Inc.

PO Box 25043
Farmington, NY 14425

Phone: 585-905-4284
www.fingerlakestap.org

FLTAP assists in the placemat of former Finger Lakes Race horses with equine adoption agencies or approved private individuals, giving these horses a second chance at productive lives. It was designed to provide horsemen with an onsite outlet for professional assistance in transitioning horses, and eliminate potential instances where horses could be sent down an uncertain path after their careers on the racetrack.

Jointa Galusha, LLC

203 Warren Street
P.O. Box 302
Glens Falls, NY 12801

Phone: 518-792-5029
Fax: 518-792-5230
j davidson@dacollins.com
www.dacollins.com

Supplier of high quality stone dust ideally suited for paddocks, stables and arenas. Other products available: Agricultural lime, crushed limestone, sands and fills, precast structures, landscape blocks, blacktop and cold patch, concrete and pumping.

Hours: Mon.- Fri. 7 AM to 4 PM year around,
Additional summer hours: Sat. 7 AM to 11:00 AM

Palette Stone Corporation

373 Washington Street
P.O. Box 4550
Saratoga Springs, NY 12866

Phone: 518-584-3877
Fax: 518-584-4382
sduffy@dacollins.com
www.dacollins.com

Supplier of high quality stone dust ideally suited for paddocks, stables and arenas. Other products available: crushed limestone, sands and fills, precast structures, landscape blocks, blacktop and cold patch, concrete and pumping, Ag lime and topsoil.

Hours: Mon.-Fri. 7 AM to 4 PM year around,
Additional summer hours: Sat. 7 AM to 11 AM

Russell M. Wade Building Contractor, LLC

Russell Wade
4 North Road
Fort Ann, NY 12827

Phone/Fax: 518-632-5104
russwade@hughes.net

All phases of Agricultural, Residential and Commercial construction. Whether new construction or renovation, the possibilities are endless. They have an extensive knowledge of the building trade and do the vast majority of the work, subbing out very little. They can draw and design your structure and can recommend an engineer for stamped drawings. They do: excavation, poured concrete, portable welding, roofing, additions, barns, custom homes, roofing, interior finish work, siding, decks, porches and sheds.

Skyview Fencing & Pole Barns

(see Fencing Systems)

EQUESTRIAN & THOROUGHBRED RACING GIFT SHOP

Impressions of Saratoga

368 Broadway
Saratoga Springs, NY 12866

Phone: 518-587-0666
Toll Free 800-422-6972
Fax: 518-587-7253

impressions@impressionssaratoga.com
www.impressionssaratoga.com

Showcasing a vast array of souvenirs, collectibles, fine crafts, dollhouse miniatures, gifts for horse lovers and official Saratoga Race Course souvenirs.

Hours: Mon. - Wed. 9 AM to 6 PM, Thurs. - Sat. 9 AM to 8 PM, Sun. 10 AM - 6 PM

EQUINE BREEDING, TRAINING, & BOARDING

After Hours Farm

Barbara Lee Jensen
711 Waite Road
Clifton Park, NY 12065

Phone: 518-384-6441
518-399-3310
bljahf@aol.com
www.afterhoursfarm.com

A full-service horse-boarding facility known for their tender loving care. Horses are fed 4 times per day, turned out daily, and stalls cleaned daily. They have 25 stalls, a heated tack room, indoor and outdoor sand rings and a hunt course. Additionally, they host clinics and 4 horse shows a year. English riding lessons are offered on their horses or yours. Training and coaching also offered.

Hours: Mon.-Sun. 6:00 a.m. to 9:00 p.m.

Bishops Gate Farm

1426 Peaceable Street
Charlton, NY 12020

Phone: 518-495-4456
bishops@nycap.rr.com

Bishops Gate Farm is a full service, privately run boarding and dressage training facility located on 46 green acres in the rolling hills of Charlton, NY.

PUBLISHING & WRITING

Heritage Farm Publishing

Penny Heritage
493 Charlton Road
Ballston Spa, NY 12020

Phone/Fax: 518-384-1715
pennyh@nycap.rr.com
www.heritagefarmpublishing.com

Author and publisher of *Burnt Hills Veterinary Tails, the Life, Adventures, and Legacy of Stanley "Doc" Garrison, DVM.*

REAL ESTATE

Ambassador Associates

Howard Denison
12 East Washington Street
Glens Falls, NY 12801

Phone: 518-792-0890
Fax: 518-798-1864
howir@ambassoc.com
www.real-estate-ambassador.com

A full service real estate firm serving the Tri-County area for more than fifteen years, with extensive background in farm sales and land development. If you are looking to buy or sell, contact them for a free confidential meeting to discuss your needs and wants.

Hours: Mon.-Fri. 9 AM. to 5 PM, Sat. 9 AM to 1 PM, also by appointment.

Coldwell Banker Prime Properties

475 Broadway, Suite 2
Saratoga Springs, NY 12866

Phone: 518-587-3400
Fax: 518-587-3273

and
1 West Main Street
Cambridge, NY 12816

Phone: 518-677-8639
Fax: 518-677-0209
www.coldwellbankerprime.com

A full service real estate practice located in northern Saratoga County with a branch office in Washington County.

Hours: Mon.-Fri. 9 AM to 5 PM, Sat. 9 AM to 1 PM

The Larkin Group

Laurie Larkin

Phone: 518-312-7980
Fax: 518-288-1289
LBLCPA@aol.com
www.thelarkingroup.com

Sport Equine Marketing

Kristin Grosso
251 Locust Grove Road
Greenfield Center, NY 12833

Phone/Fax: 518-893-2200
kristin@sportequinemarketing.com
www.sportequinemarketing.com

Offering image creation and graphic design for equine businesses. Also marketing plans, media buying and placement, public relations, web design and maintenance. Whether you're a competitor, a breeder, a sales agent, or an instructor/trainer, you need to be able to connect with people who desire your talents and expertise. Sport Equine Marketing can help you develop a strategy for effectively and consistently reaching your audience. Our years of experience with the equestrian sport have given us a unique insight into putting the right people and the right services together.

PHARMECEUTICAL PRODUCTS FOR ANIMAL HEALTH

Alpharma Equine Products

customer service: 1-800-834-6470 www.alpharmaequine.com
general information: 1-866-322-2525

Offering an innovative, safe and effective line of horse health care products, as well as helpful equine information - all to support your horse's health and well-being.

Luitpold Pharmaceuticals, Inc.

One Luitpold Drive
PO Box 9001
Shirley, NY 11967

Phone: 800-458-0163
www.luitpoldanimalhealth.com

Luitpold Animal Health division manufactures pharmaceutical products for the treatment of equine and canine joint disease.

Hours: 8:30 AM to 7 PM

Black Orchid Stables

Linda, Clint, and Courtney Barber
131 Rte. 32
Schuylerville, NY 12871

Phone: 518-695-3872

Established in 1990, this farm breeds, trains, and shows Morgan horses. The 30-stall barn has an indoor riding arena and breeding laboratory for artificial insemination.

Bob DeLorenzo Training Stable

23 Young Road
Middle Grove, NY 12850

Phone: 518-581-0163
bobdelo@aol.com
www.bobdelorenzo.com

An 85-acre horse farm with approximately 30 horses, and 15 acres in hay. Natural horsemanship clinics, training and demonstrations.

Hours: Please call for appointment.

Burchland Country Experience

Duane and Stephanie Burch
1466 Burch Road
Granville, NY 12832

Phone: 518-632-5798

www.burchlandcountryexperience.com

Burchland Country Experience is a family run business with over 40 years of large animal experience. They offer boarding, lay-up and foaling, a lighted 72 x 140 indoor arena, and hundreds of acres of beautiful trails for riding, picnics, and hiking.

Cabin Creek Thoroughbred Farm

JoAnn Pepper
483 Sandhill Road
Greenfield, NY 12833

Phone: 518-893-2742
cabincreek4@hotmail.com

Secluded and peaceful boarding, foaling, and lay-ups. 15x15 stalls.

Hours: Please call ahead.

DaCory Farms

Emma Griffen
533 Grand Avenue
Saratoga Springs, NY 12866

Phone: 518-583-1989
dacory2@verizon.net

Mailing address: 51 North Milton Road, Saratoga Springs, NY 12866

DaCory Farms is a professional dressage training facility offering individual instruction and training at all levels. Specializes in developing communication between the horse and rider, producing confident and relaxed partnerships that last.

Hours: Full care, 24/7

Dan Kuhn's Natural Horse~Man Services

Suite 5-A, Meyer Road Phone/Fax: 518-348-0119
Clifton Park, NY 12065 www.naturalhorsemanservices.com

"*Holistic HorseManShip*"™ Horse-Man-Ship lessons, seminars, and clinics. Offering private, group, club sessions and encampments. Educational lectures, demos, co-op & club fundraisers. Pre-purchase evaluations, NYS registered, certified, and insured. All disciplines & ages, Jr. Youth-Sr. Adult. "We travel to you". Serving all of the Eastern States.

Fairytail Farm

1151 Goode Road Phone: 518-885-3380
Ballston Spa, NY 12020 SPoltynski@aol.com

Boarding Facility

Half-A-Chance Farm

June Corbett and Michele Peters Phone: 518-695-5332
50 Duncan Lane
Gansevoort, NY 12831

Established on 75 acres, a Thoroughbred boarding operation providing quiet, rest and recuperation for ailing race horses.

Hannanna Stables

775 Middleline Road Office: 518-584-682
Ballston Spa, NY 12020 Cell: 518-248-7186
kristenfischer@att.net

Boarding/Sales/Lessons

Irish Hill Century Farm

Rick Burke Phone: 518-584-405
281 Burke Road Fax: 518-584-4058
Stillwater, NY 12170 rick@irishhillcenturyfarm.com
www.irishhillcenturyfarm.com

The Medberry Inn and Spa

48 Front Street
Ballston Spa, NY 12020

Phone: 518-885-7727
Toll Free: 1-800-508-1804
www.medberryinnandspa.com

The feng shui boutique hotel caters to the business and casual traveler. Guests will stay in one of eleven beautifully appointed rooms and suites with data ports and luxurious amenities.

MANURE REMOVAL

Muck Movers, LLC

Glen J. Tuttle Phone: 518-796-0964
12 Ingersol Road info@muckmovers.com
Saratoga Springs, NY 12866 www.muckmovers.com

Manure removal is their only business with reasonable rates and prompt, professional service. Muck Movers, LLC is not a garbage company, they're horse owners helping horse owners. A horse manure removal service for farms of all sizes. They have container service or loader service to remove accumulated piles.

MARKETING & DESIGN

Heritage Farm Originals

Penny Heritage Phone/Fax: 518-383-1715
493 Charlton Road pennyh@nycap.rr.com
Ballston Spa, NY 12020 www.heritagefarmoriginals.com

Creating custom designs for farms, ag businesses, and organizations or events. Clients include NY Farm Bureau, Saratoga County Fair, Taste of Rensselaer County, NYS Maple Producers, Cobleskill Sunshine Fair, Edgewood Farms, Smith's Orchard Bake Shop & more.

American Farmland Trust is a private, nonprofit farmland conservation organization that was founded in 1980 to stop the loss of productive farmland and to promote farming practices that lead to a healthy environment. AFT's New York Office works in New York and New England.

Hours: Mon.-Fri. 9 AM to 5 PM

Saratoga P.L.A.N.

112 Spring Street, Room 202
Saratoga Springs, NY 12866

Phone: 518-587-5554
Fax: 518-587-6467
alane@saratogaplan.org
www.saratogaplan.org

Saratoga PLAN helps protect the exceptional quality of life in our region by working to preserve land for present and future generations. **As a landtrust**, they protect land in the Saratoga region through purchases and donations of land and conservation easements. To date they have protected over 3,000 acres of land including 4 farms. **As a community partner**, they help landowners, developers, community and government agencies find innovative ways to guide development, reduce sprawl, preserve and enhance land resources and protect the natural qualities of the region.

Hours: Mon.-Fri. 9 AM to 5 PM

LODGING

Geyser Lodge

Sandy Macica & Norm Bovee
182 Ballston Avenue
Saratoga Springs, NY 12866

Phone: 518-584-0389
mail@geyserlodge.com
www.geyserlodge.com

Their Queen Anne style bed and breakfast inn was built in 1896. Guests can enjoy a comfortable and restful place to stay while visiting and taking part in the many activities of Saratoga Springs, NY and all it has to offer at any time of the year. Enjoy their delicious breakfasts by candlelight and sleep comfortably in one of their four guestrooms.

Hours: Open all year

Offering a full boarding care facility with the utmost professionalism, quality and a sense of humor to boot. From sleepovers to yearly and monthly stays to sales preparation and even transportation, Irish Hill Century Farm accommodates.

McMahon of Saratoga Thoroughbreds

Joseph & Anne McMahon
180 Fitch Road
Saratoga Springs, NY 12866

Phone: 518-587-3426
Fax: 518-587-4393
office@mcmahonthoroughbreds.com
www.mcmahonthoroughbreds.com

Boarding, foaling, sales prep., sales consignment, bloodstock agent, equine business management, pedigree consultation, appraisals, business consultation, and horse transportation.

Mill Creek Farms

Tim Little & Anne Morgan
1019 County Road 70
Stillwater, NY 12170

Phone: 518-584-9457

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